Ask the Experts and
Exclusive HUD Panel Discussion

New HUD Class
PIC-Next Generation

Sponsored By
3301 West Fwy
Fort Worth, Texas 76107

Scholarships for
Public Housing & Section 8 Students
### Today's Events in Exhibit Hall Area (C & D)

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 am</td>
<td>Registration Opens (Registration Hours 8:00 am – 1:00 pm)</td>
</tr>
<tr>
<td></td>
<td>Activities include: Commemorative Photos and Caricature Artists!</td>
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<tr>
<td>8:30 am</td>
<td>The Nelrod Education Fund (NEF) Annual Board Meeting (Joshua)</td>
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<tr>
<td>9:30 am</td>
<td>“Ask the Experts” Industry experts, will spend 15-20 minutes each discussing their respective subject matter and answering your questions. Topics will be identified and specific times announced after March 1, 2020.</td>
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<tr>
<td>10:00 am</td>
<td>Executive Director Panel Discussion: Dealing with Difficult Situations (Palm)</td>
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<tr>
<td>11:15 am</td>
<td>Exclusive HUD Panel Discussion</td>
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<tr>
<td>11:30 am</td>
<td>20th Anniversary Banquet Dinner</td>
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### Ask the Experts - Operations Panelist and Topics (Cypress)

- JoAnn Rodriguez - BGC Group - PH Conversion Program and Management Specialist
- Milton Pratt Jr., EVP, Ken Crawford, EVP - The Michaels Organization (TMO) - LIHTC Development and Management Specialist
- Jason Casterline - BDO Accounting - Voluntary Conversion Financial Specialist

### Special Life/Professional Coaching Session (Joshua)

- Special Guest Life Coach - Thomas Law, III - Appointment Sign-up available after March 1, 2020

### Executive Director Panel Discussion: Dealing with Difficult Situations (Palm)

A panel of seasoned Directors, led by moderator Derek Antoine, will share personal accounts of challenging encounters and the lessons learned – lessons many Directors learn through stressful situations. Gain insight from the panel’s first-hand experiences, and discover ways to handle the inevitable.

*Please Note: This panel discussion is intended for Executive Directors.*

### HUD Panelist and Topics (Redwood)

- William Lavy - HUD Office of Recapitalization - PH Repositioning
- Rochelle Katz - HUD REAC - EIV Director - EIV and IVT Tool
- Patricia Soler - HUD REAC
**Thursday, March 26, 2020**

### Coffee and Beverages Served in Conference Center Foyer 8:15 am - 8:45 am

<table>
<thead>
<tr>
<th>Commissioners</th>
<th>Professional Development</th>
<th>Executives</th>
<th>Section 8 and Public Housing</th>
<th>General Interest</th>
<th>Maintenance</th>
<th>Financial Management</th>
</tr>
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**Beverage Break 10:15 am - 10:30 am**

| Conversion of Low-Income Public Housing Selecting the Right Developer/Investor | Using Proper Telephone Etiquette for Internal and External Calls | Public Housing Repositioning Part II Strategies Agencies Can Use and Programs Available for Conversion | Required Documents for Verifying Income Part II Verifications and Mandated Methods to Support 50058 Submissions | National Standards for the Physical Inspection of Real Estate (NSpire) Part II Discuss Inspectable Items and Deficiencies Used in the Demonstration | HUD EIV & IVT Guidance for Effective Use Part II | Integrated Pest Management Part II Treatments Using Pesticides and Insecticides • Least Harmful Options • Best Application Methods • State Laws and Local Codes | Evaluating Financials for Housing Choice Vouchers Part II How to Effectively Use HUD’s HCV 2-Year Tool for Budget Planning Year Round |

**Plated Luncheon with Entertainment 12:00 pm - 1:30 pm**


**Beverage Break 3:00 pm - 3:15 pm**

| Public Housing Repositioning Key Information Commissioners Should Know | Essential Networking Skills for Professionals | HOTMA Guidelines Requiring Policy Updates | How to Effectively Interact with Your HCV Favorites • Ivan the Impatient Applicant • Frank the Frustrated Participant • Paula the Pushy Landlord | Public Housing Transition Management Part II Asset Management in the Private Sector | PIC-NG Part II Demo of Current System and PHA Testing Results | Gas Line Maintenance Should You Repair or Replace? | Evaluating Financials for Public Housing Part II Addressing Weaknesses to Increase Operating and/or CFP Funding |

27 Scholarships Awarded to Partner Agency Students in 2019

©2019 The Nelrod Company, Fort Worth TX 76107
Coffee and Beverages Served in Conference Center Foyer 8:15 am - 8:45 am

8:45 am - 10:00 am
- Commissioners: Leadership Transition and Re-Organization
- Professional Development: Managing Work/Life Balance
- Executives: Tax Credits and Voluntary Conversion
- Section 8 and Public Housing: Citizenship Requirements for Eligibility
- General Interest: Public Housing Transition Management
- Financial Management: Evaluating Financials for Public Housing Part III

9:00 am - 10:00 am
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- Commissioners: Leadership Transition and Re-Organization Resources
- Professional Development: Managing Work/Life Balance
- Executives: Tax Credits and Voluntary Conversion
- Section 8 and Public Housing: Citizenship Requirements for Eligibility
- General Interest: Public Housing Transition Management
- Financial Management: Evaluating Financials for Public Housing Part III

Plated Lunch and NEF Grand Prize Winners Announced 11:30 am - 12:30 pm

Nifty 50 Raffle
3 Chances to Win!
50% of donations benefit NEF scholarships.

 Winners receive 25%, 15%, or 10% of raffle donations
More donations - Larger prizes

Beverage Break 10:00 am - 10:15 am

Beverage Break 2:00 pm - 2:15 pm

Saturday, March 28, 2020

8:30 am - 9:00 am
- Coffee and Beverages (Hosted in Sonoma A)

9:00 am - 10:00 am
- Closing Session: HUD Update! Washington, DC (Hosted in Sonoma A).

Last chance to pick-up your Certificates of Completion. (After this date, certificates will be delivered to the email provided.)
$112/ Night + tax
(Friday & Saturday nights $135/night + tax)
Package includes a quality hotel room with free Wi-Fi, plus:
- Wi-Fi in conference and exhibit areas
- Wednesday plated dinner at 20th Anniversary Gala
- Thursday plated lunch and entertainment
- Friday plated lunch
- FREE shuttle service to and from the hotel/airport

For Reservations, please call: (866) 791-7626
(mention “The Nelrod Conference”)
Hotel reservations made outside of the Nelrod Conference hotel room block will incur a $75 per day fee. See www.nelrod.com for details.

Conference Registration Details and Fees

<table>
<thead>
<tr>
<th>Category</th>
<th>Fee</th>
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</thead>
<tbody>
<tr>
<td>Consortium Partners (4 or more attendees)</td>
<td>$499.00</td>
</tr>
<tr>
<td>Consortium Partners (1-3 attendees)</td>
<td>$599.00</td>
</tr>
<tr>
<td>General Attendees (4 or more attendees)</td>
<td>$599.00</td>
</tr>
<tr>
<td>General Attendees (1-3 attendees)</td>
<td>$699.00</td>
</tr>
</tbody>
</table>

Spouse or Guest registration available for: $139.00
An eligible spouse or guest registrant must be accompanied by a paid registrant, and not be an employee of a housing agency.

Risk-Free Registration!
No penalties for cancellation prior to January 17th, 2020

“Following are testimonials from some of our attendees:

H.W.
Quincy HA, IL

“I thought this was one of the best conferences I’ve attended! Everything was well-organized, from the various classes to the luncheons and entertainment.”

A.H.
Mt. Pleasant HC, MI

“...and provide excellent materials to make our jobs easier”
Practical Training...

Great Location...

Las Vegas
Nevada

The Conference in Las Vegas

...and a little fun too!